

ULTIMATE LAW GUIDE

Calling junior lawyers and students, your legal career needs this:

Developing into Ultimate Lawyers Career Conference

Date: Friday 11th July 2014, London Time: 8.30am - 5.30pm

About the Conference

The odds of you having a successful legal career are now **terrifyingly low**. Less than **30% of law students** get training contracts. Of those only 75% on average get taken on as junior lawyers; and only **35% of those junior lawyers make it to the senior ranks** of the profession. But the good news is that those who **take control** of their legal careers **early** consistently **reach the top**.

If you attend this conference you will hear the **most highly-regarded speakers**, who have been there and done it, give you the **tried and tested advice on how to get ahead**. You will receive a **unique set of materials** to ensure you manage the next stage of your career successfully. And **after the conference** you will continue to get **advice, support, useful personal introductions and further resources** from us until you have reached your ultimate professional goals.

Learning outcomes

Junior / trainee lawyer track

At the end of the conference you will have a **clear understanding** of:

- How to demonstrate **commercial awareness in all your work**, based on the very **latest research and training** commissioned by the **leading firms**
- How to turn good impressions with colleagues, and clients into **essential, lasting, supportive professional relationships**
- How to become the **first person** senior associates and partners **turn to** when they need **important work done**
- How to attract and retain **the best mentors**, who keenly **promote your long-term career progression**

Student Lawyer Track

You will come away with a resolute **focus** on the **most important ways** you can enhance your prospects of securing a training contract, including:

- Practical guidance on how to prepare **application forms** that stand out and how to **impress at assessment centres and interviews**
- The key lessons on how to demonstrate **the holy grail of commercial awareness** during each stage of the training contract **selection process**, based on the latest **research & training** commissioned by the **top firms**
- An understanding of **why you need to network** and how to do it **effectively**, in particular by leveraging social media
- Powerful strategies for building **lasting motivation, confidence, and resilience** to enable you to overcome the high hurdles that are in front of anyone making their way up the legal career path

Save 50%, Special Offer, Ends This Friday

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ULTIMATE LAW GUIDE

Programme

Developing into Ultimate Lawyers

8.30 **Registration**

9.00 **Welcome Address**

Craig Robinson, CEO and Founder, Ultimate Law Guide

9.15– 10.00 **Keynote address – Tomorrow's Lawyers**

Professor Richard Susskind, *Author, speaker, adviser*

Professor Susskind's profound views on the future of the legal profession have been widely adopted by law firm leaders. Here young lawyers have a rare and immensely privileged opportunity to hear what he believes (*& therefore what firm leaderships are being advised*) the future has in store and how you can best prepare yourselves to be successful.

10.00-11.00 **Developing into an Ultimate Lawyer**

Partners & leaders in the legal sector provide a candid look at the attributes and competencies major law firms cite as predictive of a successful lawyer.

- **Solomon Wifa**, London Managing Partner, O'Melveny & Myers
- **Alan Elias**, Former Partner, Clifford Chance

11.00–11.15 **Break**

11.15-12.15 **Commercial Awareness**

Adrian Furner – Founding Director, Kommercialize, Commercial Innovation & Consultancy

If you could acquire one quality to propel you on to and up the career ladder, it would be **commerciality**. But what is it exactly? Do you have it? Can you learn it? Adrian will show you the **7 habits of commerciality** - a framework to help you tackle any problem from a more 'commercial' perspective, be it at an assessment day or in the heat of a real deal.

12.15 – 13.15 **Lunch**

13.15-14.15 **Life as an In House Ultimate Lawyer**

In house is a growing entry point for young lawyers. In house lawyers share their career journeys and provide practical career advice to inspire you to navigate your own route successfully.

- **Kristin McFetridge**, Chief Counsel, BT Legal
- **Ann Silla**, Legal Counsel, The Economist
- **Elaine Hutton**, General Counsel, Bare Escentuals

14.15-15.10 **Make your mark on legal practice**

Junior lawyers discuss the dynamics of law firm success, and the ways of working, relationship building and self-investment that enable them to stand out.

- **Ben Amoah**, Associate at Farrers
- **Nikhil Dhokia**, Associate at Linklaters
- **Sam Breedveld**, Trainee Solicitor at Slaughter & May

15.10–15.20 **Break**

15.20-16.20 **Training Contract Success**

Trainee lawyers share practical career strategies and know how to help you enhance your prospects of succeeding at the application form, assessment centre and interview stages.

- **Angus Simpson**, Eversheds
- **Tiffany Liow**, Allen & Overy
- **David Phillips**, Weil Gotshal Manges
- **Luke Murphy**, Solicitor at Bond Dickinson

16.20-17.15 **Global Career opportunities**

Oliver Connolly, President, Barbri International

17.15 – 17.25 **Closing Remarks**

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